

India | [www.tube-india.com](http://www.tube-india.com)

# Mumbai, 27-29 November 2024

10th All Indian Exhibition & Conference for the Tube and Pipe Industries



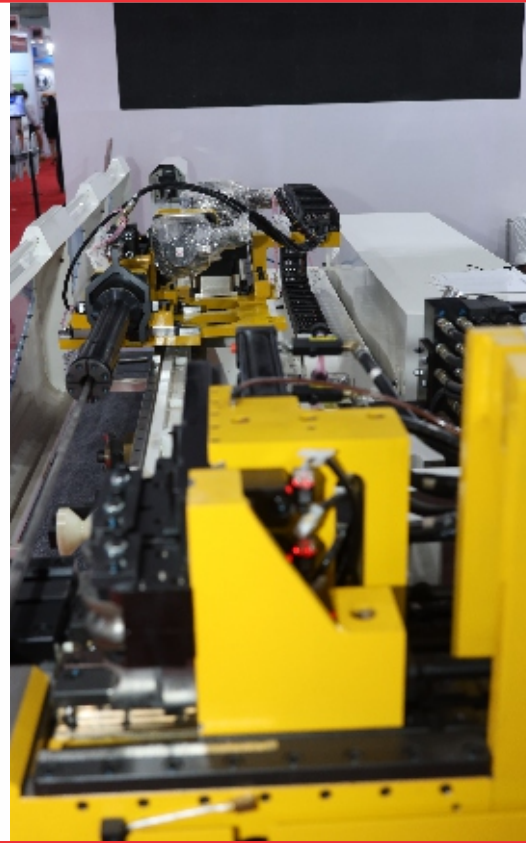
## Good Reasons to Attend Tube India

- Meet and connect with prospective customers
- Strengthen bond with existing customers
- Learn about new industry developments
- Announce and display latest innovation and developments
- Chance to look at cutting edge developments in your industry and the opportunities they create
- Expand distribution and supply chains
- Strengthen or establish your brand
- Connect with competitors to identify best practices
- Reach out directly to your target market
- Optimize sales and lead generation strategy

## Industry Overview

The global Stainless Steel Welded Tube and Pipe market size is expected to reach USD9.5 billion by 2030, growing at a CAGR of 5.1% from 2021-2030.

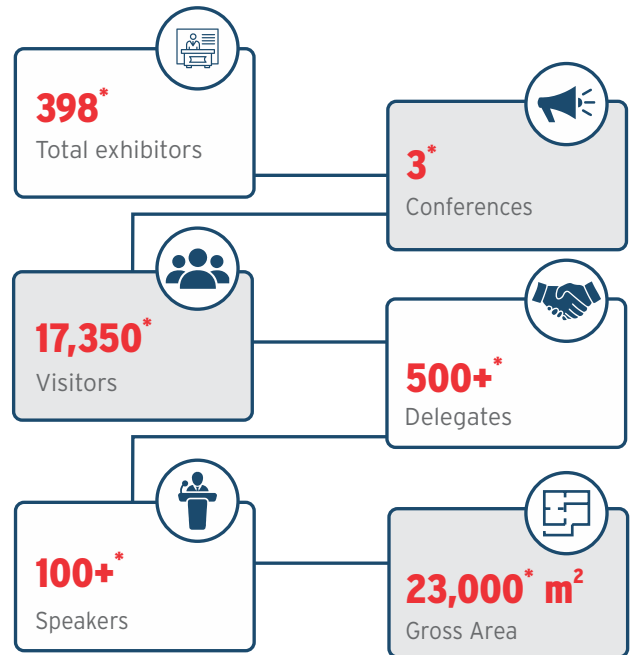
The Indian Pipe Industry is among the top three manufacturing hubs after Japan and Europe. However, the penetration level of pipelines in oil & gas transportation is quite low at 32% in India as compared to 59% in USA and 79% globally. The low penetration of pipes in the domestic market provides a huge business opportunity. The Indian pipe industry is around Rs. 235bn.



## Main Exhibit Groups

- Raw materials, tubes and accessories
- Tube manufacturing machinery
- Heat Treatment Processing and Machinery
- Rebuilt and reconditioned machinery
- Sawing and Industrial Cutting Machinery
- Process technology tools and auxiliaries
- Measuring and control technology
- Testing Engineering
- Specialist areas (i.e. plant engineering and construction, logistics, consulting and other services)
- Trading, stockists of tubes
- Pipeline and OCTG technology
- Profiles / Machinery
- Compound Pipe
- **Plastic Tubes** Introducing New Segment
- Others

## Highlights 2022



\*Including wire India, Tube India, METEC India & India Essen Welding & Cutting







## Objectives of Exhibitors at 2022 Edition

**46%**

Cultivate existing business relations

**42%**

Initiate new business relations

**69%**

Generate new sales leads

**49%**

Increase sales to existing customers

**19%**

Keep up with competition

**22%**

Launch new products/services

**42%**

Maintain status as key player

**21%**

Seek new agents/distributors/principles

**25%**

Conclusion of business transactions

## Exhibitors Testimonials

The footfall during Tube India 2022 was very good and we have got relevant queries related to our product and services during all three days. This edition of Tube India like always has been great for us.



**Mr. Chirag Sitwala**, Executive Director  
Inductotherm (India) Pvt. Ltd.

Tube India is a global platform to find visitors from all over the world. Our participation at Tube India was very fruitful and it is a very good platform to be a part of



**Mr. Somdeep Chakraborty**, GM - Marketing  
Lalbaba Seamless

"We see participation from various organizations from India and across the world. We got overwhelming responses as many industry professionals and key stakeholders visited and interacted through this platform. In this expo, we showcased all our product offerings and application areas, our subject matter experts from all the areas were available at the stall to interact with our esteemed stakeholders" expressed



**Sanjay S Sahni**, Executive-in-Charge  
Tubes Division - Tata Steel

## Visitor Profiles

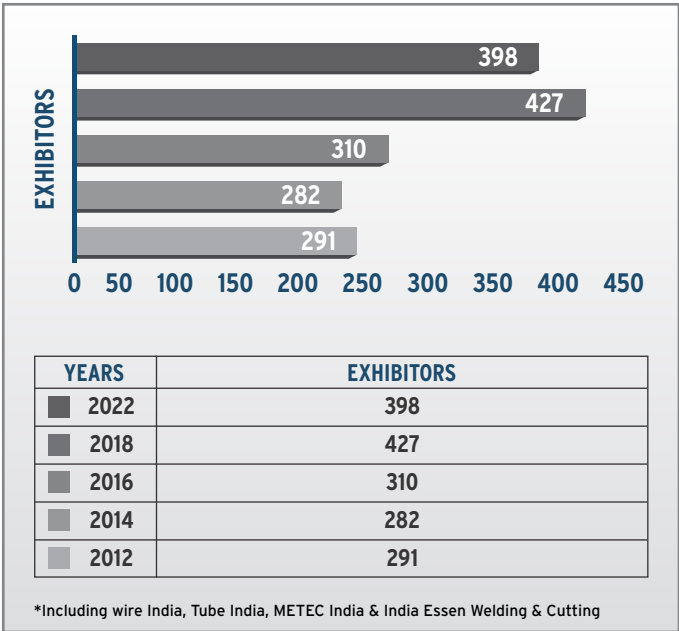
- Automotive component manufacturers
- Buyers and sourcing personnel
- Investors and Promoters
- End-users
- Plant machinery and equipment manufacturers, suppliers, Distributors, dealers
- Trade delegations
- Key personnel of core and allied sectors
- Technology suppliers and seekers
- R & D Establishment
- Foreign Embassies and Consulates
- Consultants, Contractors
- Financial institutions
- Service industry providers
- Associations
- Educational institutions



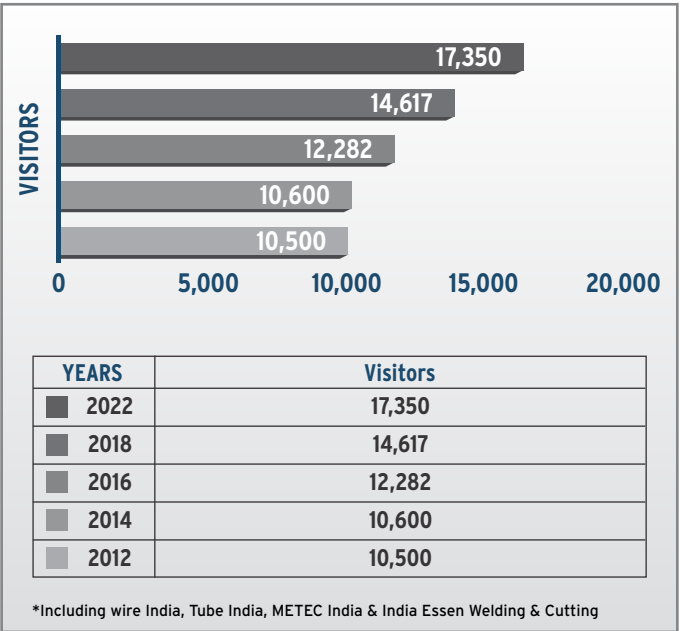
## Countries Participated at Tube India 2022



## Exhibitors @ Previous Editions 2012-2022



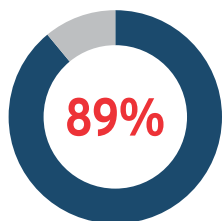
## Visitors @ Previous Editions 2012-2022



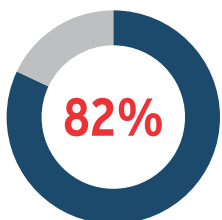




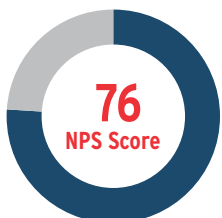
## Exhibitors Feedback 2022



Exhibitors were satisfied with their participation at wire India in terms of meeting their objectives

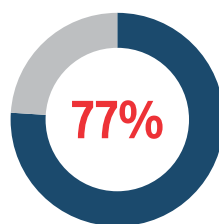


Exhibitors were satisfied with the Quality of visitors



Exhibitors will recommend the event to an industry colleague

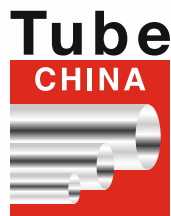
## Visitors Feedback 2022



Visitors were overall satisfied with their participation



Visitors would like to recommend the expo to friends/colleagues



# join the best: worldwide

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For more information regarding participation  
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Concurrent Events

